



**ANNUAL  
REPORT  
2018**



**2018 Annual Report**

A reflection on the fiscal year ending  
March 31, 2018

**NH LAKES**

17 Chenell Drive, Suite One  
Concord, NH 03301  
603.226.0299

www.nhlakes.org info@nhlakes.org

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(as of March 31, 2018)

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Advocacy

**Krystal Costa**

Conservation

**Erin Graichen**

Membership

**Annual Report Printing**

Speedy Printing

Concord, NH

**Annual Report Layout**

Tracey George, Speedy Printing  
Concord, NH

# From the Chair...

by **Stuart Lord, Board Chair**



It's almost impossible to avoid using the word "watershed" when talking about lakes, and when describing the fiscal year NH LAKES just concluded! We

celebrated our 25<sup>th</sup> year and we paused to ask "If NH LAKES keeps doing the same things it has done for the past 25 years, will our lakes be better off in the next 25 years?" My colleagues on the board and other community leaders said, "No!" And, with that, NH LAKES launched and successfully completed The Campaign for New Hampshire Lakes, a \$500,000 major gift campaign. The funds from the campaign are being deployed to accelerate the growth of NH LAKES' three program areas – advocacy, conservation, and outreach.

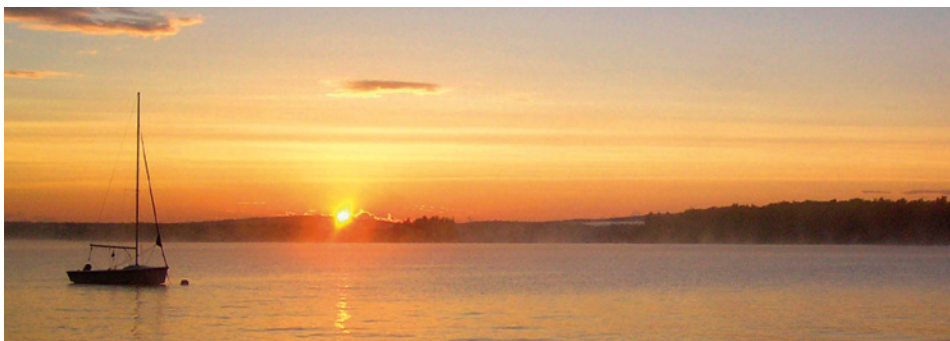
This report shares some of the first steps toward this bold and unifying vision for NH LAKES' future – bringing on new staff, rebranding the organization, and moving our growing staff to new professional offices. The

stage is set for the important work ahead of preventing the spread of aquatic invasive species, stemming the flow of polluted runoff into our lakes, and advocating for the health of our lakes at the State House and the lakeshore.

The NH LAKES Board of Directors and staff all recognize NH LAKES is not just a nonprofit organization. NH LAKES is, in fact, a rapidly growing community of people who deeply care about our precious lakes: volunteers in the board room and at the lake shore; generations of families enjoying New Hampshire's lakes and retirees who chose New Hampshire because of its clean, clear lakes; scientists who lend their expertise and others who dedicate their summers testing water quality or watching for weeds. We celebrate all of you on the pages of this report. Our future success will be defined by our ability to make partners out of everyone who enjoys our lakes.

So, pun intended, it was a "watershed" year in the history of NH LAKES.





## The Campaign for New Hampshire Lakes 2018-2020

**The Campaign for New Hampshire Lakes** was a \$500,000 three-year major gift campaign designed to accelerate programmatic growth in each of NH LAKES three program areas— advocacy, conservation, and outreach. This campaign represents not only an investment in the future of NH LAKES, but in our state, its economy, and our way of life.

Contributors to The Campaign share a unifying vision—NH LAKES must ramp-up its programs today to ensure New Hampshire's 1,000 lakes will survive to be enjoyed tomorrow. With this new capacity, NH LAKES is developing more critical partnerships, jump-starting innovative solutions to lake issues, and generating breakthroughs that will continue to protect lake health for years to come.

The common theme uniting all the issues NH LAKES faces—time is not on our side. **We just can't wait!**



*During one of the last Board meetings to take place in the basement of the Pierce Manse, NH LAKES Board members take a moment out of a busy agenda to lift a glass to all who made the recent campaign a success. Shown in this picture from left to right: Bruce Freeman, John-Michael Giraldo (Secretary), Joe Goodnough, Stu Lord (Chair), Jim Lovell (Treasurer), and André Hunter.*

## The Campaign for New Hampshire Lakes

### \$554,000 raised!

#### Lead Donors - \$60,000

Midge and Court Cross  
Susan and Peter Goodwin  
André and Kelly Hunter  
Lovett-Woodsum Foundation

#### Pacesetter Gift - \$45,000

The Wolfeboro Fund

#### Leadership Gifts - \$30,000

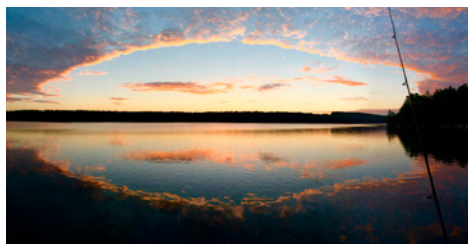
Woolsey and Beatrice Conover  
Mr. and Mrs. Robert W. Shaw, Jr.  
TOSA Foundation

#### Investor Gifts - \$15,000

Jim and Jean Connolly  
John and Gail Edie  
Bruce and Kipp Freeman  
Karen Golz and Roman Lubynsky  
Stuart and Karen Lord  
Paul and Sandra Montrone  
Catherine and Barry Reed  
*In memory of MaryLou and Wally Williams*

#### Supporting Gifts - < \$15,000

Francois and Rosamond Delori  
Nancy Devine  
Frank Foster  
Kenneth Froot  
Drs. Reed and Andrea Gelzer  
John-Michael and Kristin Giraldo  
Joe Goodnough  
Shirley and Glyn Green  
*In memory of Emery Grace Lessard*  
Bill and Kathy Green  
Jane Harrington  
*In memory of Buzz Harrington*  
Ted and Carol Kramer  
Barbara Lord  
Jim and Mary Lovell  
Jim and Jeanne McElroy  
David Packard  
Robert and Carol Snelling  
Peter Sorlien  
Joy Tarbell and Eddie Minyard  
Dr. Charles Thorne  
Robert and Karen Varney  
Drury L. Vinton  
Ken and Pam Walton  
Dick Grossman and Elaine Warshell  
Robert Winkler and Sue Collins



## Lakes Leadership Circle

The Lakes Leadership Circle is comprised of NH LAKES supporters who annually contribute \$1,000 or more.

### \$5,000 +

Anonymous  
Susan and Peter Goodwin  
André and Kelly Hunter  
Anne Lovett and Steve Woodsum

### \$2,500 +

Midge and Court Cross  
Stuart and Karen Lord  
Jim and Judy Putnam  
Barry and Catherine Reed  
Mr. and Mrs. Robert W. Shaw, Jr.

### \$1,000 +

Dave and Patsy Beffa-Negrini  
Dr. & Mrs. Lawrence Carr  
Diane Coll  
Woolsey and Beatrice Conover  
Gordon Cormack and Laura Jawitz\*  
Thomas and Penny Deans  
Francois and Rosamond Delori  
Richard and Jean Dulude  
John and Gail Edie  
Joseph and Ann Farrelly  
Donald and Paula Flemming  
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Shirley and Glyn Green  
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William Little  
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Roger and Linda Murray  
Tom O'Brien\*  
Herb and Ginny Oedel  
Mr. and Mrs. Robert W. Shaw, Jr.  
Christine Sugarman  
Dr. Charles Thorne  
Drury Vinton  
Elaine Warshell and Dick Grossman

\*Lake Keeper Society Member

## A Record Number Participated in Rebranding Project

The NH LAKES Board of Directors and staff worked with Water Words that Work throughout the winter of 2017-2018 to thoughtfully consider how we talk about this organization, how we look, and what we call ourselves.

According to our partners at Water Words that Work, the number of constituents responding to surveys and social media posts (over 500!) was unprecedented.

The results of this work were formally approved at a Board of Directors retreat on April 1, 2018 and then publicly announced at the 2018 Lakes Congress.



## Working for clean and healthy lakes

Our mission is to keep New Hampshire's lakes clean and healthy, now and in the future. We work with partners, promote clean water policies and responsible use, and inspire the public to care for our lakes.

## Financial Summary

*For fiscal years ending March 31, 2017 and 2018*

Revenue	FY18	FY17
Dues & Contributions	\$218,866	\$217,573
Campaign Contributions	554,291	0
Grants	647,888	614,473
Other – Program	45,515	33,855
<b>Total Revenue</b>	<b>\$1,466,560</b>	<b>\$865,901</b>
Expenses		
Operating Expenses		
Program Services	\$723,690	\$627,060
Management & General	185,920	170,415
Fundraising Expenses	49,473	41,107
<b>Total Expenses</b>	<b>\$959,083</b>	<b>\$838,582</b>



# 2018 Program Highlights

## Conservation Program

- In its 16th year, the NH LAKES Lake Host Program staffed 101 boat ramps with 671 Lake Hosts helping 94,222 boaters stop the spread of invasive species. This was the highest number of inspections in a season to-date. Lake Hosts found and removed 22 aquatic invasive species from boats and trailers.
- Through the Summer Youth Employment Program, NH LAKES employed four academically at-risk and/or financially disadvantaged students in Colebrook and five students in Laconia to conduct and lead lake stewardship activities in their communities.
- As part of the organization's growth initiative, NH LAKES hired Krystal Costa to serve as Conservation Program Coordinator, a new full-time year-round position.

## Outreach Program

- NH LAKES hosted its 24th Lakes Congress—an annual education, training, and networking event drawing 222 attendees.
- NH LAKES brought the Watershed Warrior activity circuit to 19 communities engaging 515 youth in hands-on activities discovering how to take action to help keep lakes healthy.
- At 21 local lake association meetings, NH LAKES board and staff shared information on how these local partners can enhance their lake protection efforts.

## Advocacy Program

- Working with New Hampshire Lives on Water, a private-public statewide partnership, NH LAKES continued its collaboration on a research project titled: What is Our Water Worth? This project is designed to update previous economic studies sponsored by NH LAKES and will also include water resources and values other than just lakes.
- As part of the organization's growth initiative, NH LAKES hired Kelly Buchanan to serve as Advocacy Program Coordinator.
- NH LAKES accepted the invitation to serve on a state study commission to determine if the state of New Hampshire should accept delegated permit authority, from the Environmental Protection Agency, over the National Pollutant Discharge Elimination System (NPDES). This program oversees the permitting of wastewater discharges including stormwater runoff.
- NH LAKES advocated to ensure dock rules, the permitting system, agency oversight, standards, and setbacks remain protective of water quality and safe navigable waters. This work is ongoing.
- NH LAKES supported the work of local partners and municipalities by launching a lake-friendly municipal ordinance, policy, and practices initiative.
- Representing the lakes community, NH LAKES staff participated in the NHDES Wetlands Rules revision initiative, an intensive public-meeting process.
- With grant funding from New Hampshire Department of Environmental Services, NH LAKES researched and reported on different clean, drain, and dry technologies available for installation at public boat access facilities to prevent the spread of aquatic invasive species. This research will provide the basis for future conservation and advocacy programs.



## John B. Wilson receives 2017 John F. Morten Award for Exemplary Lake Stewardship



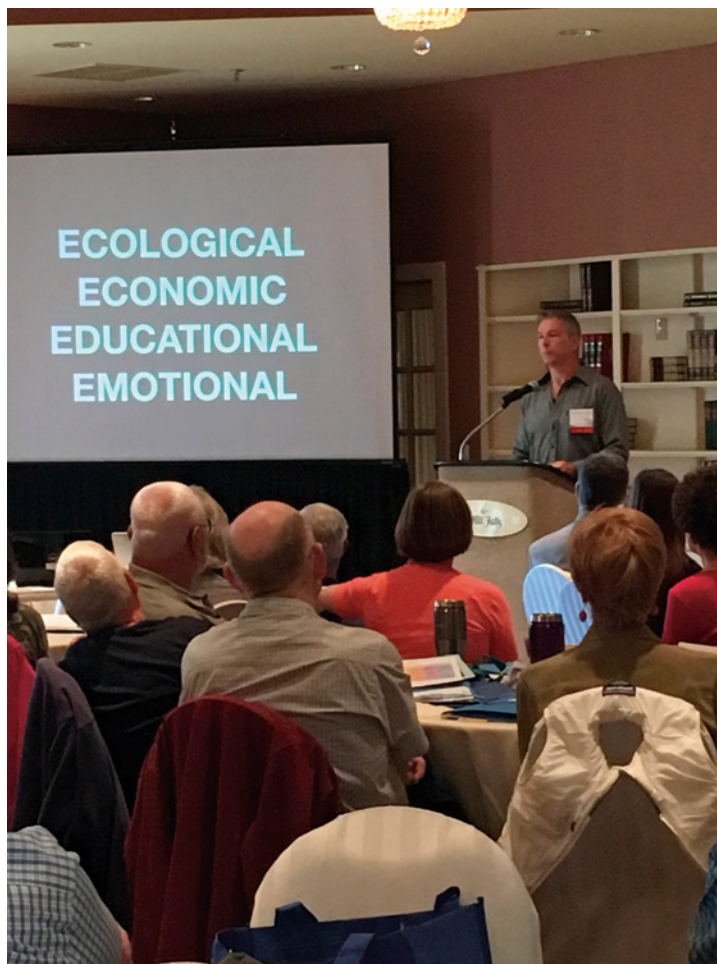
From left to right: Tom O'Brien, NH LAKES President; Stu Lord, NH LAKES Chairperson; John Wilson, Pleasant Lake Protective Association Vice President; Peter Winship, Pleasant Lake Protective Association President.

## Special Thanks

For hosting lakeside gatherings:

Joe and Ann Farrelly

Sid Lovett



During his Lakes Congress keynote address, Dr. Wallace J. Nichols encouraged attendees to consider the four E's of water.



NH LAKES Watershed Warriors Program visits the Newport Recreational Department. Watershed Warriors is a hands-on activity circuit teaching youth (and adults) how to take action to help keep lakes healthy. The last step in the circuit invites participants to become a Watershed Warrior by incorporating at least one lake-friendly practice into their daily routine. Watershed Warriors earn an official badge, certificate, and activity packet.

## We've Moved...



In February 2018, the staff of NH LAKES moved to 17 Chenell Drive in Concord.



# Members of NH LAKES

Fiscal Year April 1, 2017 through March 31, 2018

Categories listed reflect total unrestricted contributions to support operations including membership and annual appeal.

Every effort has been made to ensure the accuracy of this list.  
Please contact us to report errors, omissions, etc.



## Lake Protector- \$500 - \$999

Bill and Judy Bassett  
Stephen and Christie Bravo  
Stewart and Patricia Chapin  
Bruce and Kipp Freeman  
Hon. Arthur and Melanie Gajarsa  
Matt and Danielle Green  
Parker Griffin and Camille Bharucha  
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Everett and Sally Schenk  
Robert Snelling  
Kathy Sullivan-Mallon\*  
Joy Tarbell and Eddie Minyard\*  
John and Julia Ver Ploeg

## Lake Advocate - \$250-499

Keld Agnar and Judith Ryerson  
Herb and Maura Alexander  
Eve and Chuck Aretakis  
Richard and Linda Beyer  
Dana Bisbee  
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## Lake Steward \$100-\$249

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Dean Anson II  
Hugh Antrim  
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Lola Baldwin  
Charles Barnaby and Cynthia Birr  
Dana L. Barnard  
Patricia Barr  
James Barrett  
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Mr. Allan Beetle  
George and Josephine Benedek  
Deborah Benjamin  
Christopher and Videen Bennett  
William and Karen Berkeley

### \*Lake Keeper Society

Keeping New Hampshire's lakes clean and healthy one drop at a time.

All those members with an "\*" next to their name are Lake Keepers. They are making hassle-free monthly recurring donations to sustain NH LAKES.



## Thank you for keeping NH LAKES going strong!

We are so grateful to these members and donors listed here along with the 683 Lake Enthusiasts (\$50-\$99) and others who made charitable contributions to NH LAKES this year. Your unrestricted financial support gives us the ability to continue to respond to lake issues and concerns throughout the state. Thank you!

### Lake Steward \$100-\$249, continued

Wendell and Judi Berry  
Joe Berry  
Gordon and Terri Bingham  
Carolyn Bitetti and Christopher Donnelly  
Mr. & Mrs. Richard Blodgett  
Nancy and John Bonell  
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Alfred and Lorraine Brown  
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Randy and Sue Brown  
Liz and Dexter Bucklin  
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Karen and John Byrne\*  
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Valerie and Laurie Castleman  
Hollis and Dorothy Caswell  
Heidi and Richard Chaney  
Chris Chesney  
Nancy Christie  
Dick Clayton  
Richard and Judy Cloues

Martha Cloutier  
Deborah L. Coffin  
Ken Coleman and Susan Morelli  
Michele Collins  
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George C. Corson Jr.  
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Emily Drake

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Keith Given  
Tim Glover  
Kim Godfrey  
Diane and Mark Goldman  
Karen M. Golz and Roman M. Lubynsky  
Walter Goodnow  
George and Clarice Gordon  
The Honorable Suzanne H. Gottling and James Gottling  
Lois Gould - Burkehaven BoatWorks  
David and Phyllis Gould

\*Lake Keeper Society





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Alden N. Young Trust  
 Caswell Foundation Trust  
 Davis Conservation Foundation  
 Peter H. and Susan R. Goodwin Fund  
 New Hampshire Charitable Foundation
 

- Bea and Woolsey Conover Fund
- Elizabeth and Hollis Harrington, Sr. Family Fund
- Bob and Jean Murphy Fund
- Bruce M. and Sarah T. Schwaegler Fund
- Neil and Louise Tillotson Fund
- Wolfeboro Fund

 New Hampshire Department of Environmental Services  
 New Hampshire Electric Co-Op Foundation  
 TransCanada Hydro Northeast, Inc.

### Lake Steward \$100-\$249, continued

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 Elizabeth Hall  
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 Evie Hammerman  
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 Margery and Bruce Harris  
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 Brian O'Connell  
 The Honorable Bob Odell  
 Kathy and Steve Olson  
 Jeanne and Dick Ormrod  
 Theodore and Dorothy Osgood  
 Steve and Patti Otway  
 Jan Genest

\*Lake Keeper Society

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 Steve and Susan Wingate\*  
 Claude and Martha Wintner  
 Robert Wipfler  
 Linda Wolf  
 Timothy and Cynthia Wollaeger  
 Donald and Lorraine Young  
 Bernie Metzger and Karen Zander

\*Lake Keeper Society



# Lake and Watershed Associations, Camps, Commissions and Other Groups

## Distinguished Partner \$1,000+

Bow Lake Camp Owners Association  
Conway Lake Conservation Association  
Eastman Lake Community Association  
Lake Sunapee Protective Association  
Newfound Lake Region Association  
Pleasant Lake Protective Association  
Squam Lakes Association  
Wentworth Watershed Association

## Supporting Partner \$500+

Canaan Lake Association  
Contoocook Lake Area Preservation Association  
Crystal Lake Improvement Association  
Granite Lake Association  
Lake Massasecum Improvement Association  
Little Sunapee Protective Association  
Pawtuckaway Lake Improvement Association  
Pleasant Lake Preservation Association  
Silver Lake Association of Chesham & Nelson  
Silver Lake Association of Madison  
Swanzy Lake Protective Association

## Partner \$300+

Angle Pond Association  
Baboosic Lake Association  
Beaver Lake Improvement Association  
Blaisdell Lake Protective Association, Inc.  
Clough Pond Association  
Crescent Lake Association Inc. of Acworth/Unity NH  
Deering Lake Improvement Association  
Dublin Conservation Commission  
Friends of Big Island Pond  
Garden Club of Dublin  
Gilmore Pond Association  
Goose Pond Lake Association  
Great East Lake Improvement Association  
Gregg Lake Association  
Harvey Lake Watershed Association  
Highland Lake Protective Association  
Highland Lake Unified Association  
Hillsborough Conservation Commission  
Island Pond Association  
Jenness Pond Shoreowners Association  
Kezar Lake Protective Association  
Kingston Lake Association  
Kolelemook Lake Protective Association  
Laconia Conservation Commission  
Lake Armington Association

Lake Skatutakee Association Inc.  
Lake Tarleton Association  
Lake Warren Association  
Lake Wicwas Association, Inc.  
Lake Winnisquam Watershed Association  
Lake Winona Improvement Association  
Laurel Lake Association  
Lee's Pond Association  
Lempster Long Pond Protective Association  
Long Sands Association  
Lovell Lake Association  
Mascoma Lake Association  
Merrymeeting Lake Association  
Millen Lake Association  
Mirror Lake Protective Association  
Monomac Lake Property Owners Association  
Northwood Lake Watershed Association  
Nubanusit Lake Association  
Ossipee Lake Alliance  
Otter Pond Protective Association  
Partridge Lake Property Owner's Association  
Pine River Pond Association  
Pleasant Pond Association  
Pool Pond Protective Association  
Powwow Pond Council  
Province Lake Association  
Sand Pond Association  
Spofford Lake Association  
Stinson Lake Association, Inc.  
Suncook Lakes Association  
Swain's Lake Association  
Thorndike Pond Conservation Association  
Town of Alton  
Town of Brookline  
Town of Deering Conservation Commission  
Town of Dunbarton  
Town of Freedom - Freedom Aquatic Invasive Species Committee (FAISC)  
Town of Hudson Conservation Commission  
Town of Meredith  
Town of Moultonborough Conservation Commission  
Town of Tuftonboro  
Town of Wolfeboro  
Webster Lake Association  
White Oak Pond Watershed Association  
Windy Waters Conservancy (Waukegan Shore Owners Association)

## Contributor \$100+

Barber Pole Association  
Bearcamp Pond Association  
Berry Bay Association  
Broad-Leavitt Bay Association  
Brown's Pasture Road Association  
Camp Deerwood  
Canobie Lake Protective Association  
Captain's Pond Protective Association  
Christian Camps & Conferences Inc.  
Duncan Lake Association  
Echo Shores Association  
Flint Pond Improvement Association  
Georges Mills Boat Club  
Gilford Islands Association  
Governor's Island Association  
Grey Rocks Protective Association  
Half Moon Lake Association  
Island Marina Association  
Kingwood Lake Public Association  
Lake Horace Land Owner's Corporation  
Lake Kanasatka Watershed Association  
Lake Naticook Conservation Association  
Lake Todd Village District  
Lake Waukegan Association, Inc.  
Lake Winnepocket Conservation Association  
Lake Winnisquam Drive Association  
Langdon Cove Association  
Mirror Lake Estates Association  
Mountain View Lake Protective Association  
North Broad Bay Association  
Pearly Pond Association  
Perkins Pond Protective Association  
Places Point Homeowners Association  
Plymouth State University Center for the Environment  
Rocky Bound Pond Owners Association  
Rust Pond Association  
Sargent Lake Association  
Scobie Pond Preservation Association  
Tucker Pond Improvement Assn.  
Washington Lake Association  
Waukegan and Winona Watershed Protective Association  
Wentworth Park Association  
Winter Harbor Way Community Association



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